

Message Text

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PAGE 01 USBERL 00575 251654Z
ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 DRC-01 /022 W
-----251756 045950 /41

P R 251611Z FEB 77
FM USMISSION USBERLIN
TO SECSTATE WASHDC PRIORITY 4104
USDOC WASHDC PRIORITY
INFO AMEMBASSY BONN
AMEMBASSY MOSCOW
AMCONSUL HAMBURG

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STATE ALSO FOR FADRC/DA/WC AND EB/OCA; USDOC FOR OED/MPD AND
OBRA; OBOD; USDOC FOR BEWT/TDAD; BONN FOR IMC

E.O.11652: N/A
TAGS: BENC, BEXP, EALR, EAIR, ECRE, EEWT, GW, UR, WB
SUBJECT: MAJOR EXPORT OPPORTUNITY: BC - BERLIN-CONSULT
DESORES QUOTATIONS FOR PASSENGER LOADING UNITS FOR MOSCOW
AIR TERMINAL

REFS: (A) USBERLIN 0388, (B) 76 USBERLIN 2212, (C) 76 USBERLIN 2213

1. BC - BERLIN - CONSULT REPORTS IT RECEIVED ONLY ONE REPLY
THUS FAR FROM AMERICAN COMPANY INTERESTED IN BIDDING ON
NINETEEN HIGH-COST PASSENGER LOADING UNITS FOR INCORPOR-
ATION INTO NEW MOSCOW AIR TERMINAL.

2. BERLIN-CONSULT REMAINS INTERESTED IN RECIEVING ADDI-
TIONAL AMERICAN OFFERS ON THIS EQUIPMENT.

3. INTERESTED SUPPLIERS SHOULD CONTACT BERLIN-CONSULT
ASAP AT FOLLOWING ADDRESS:

DIPL.ING. BURKHARD RUEGER, PROJECT DIRECTOR
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PAGE 02 USBERL 00575 251654Z

AND GUENTHER G. FUCHT, DIRECTOR OF MARKETING
BERLIN-CONSULT GMBH
ERNST-REUTER-PLATZ 10
D-1000 BERLIN 10, GERMANY
TEL. (030)-34-35-1
TELEX 181-357

4. FOR OED/MPD, OBRA AND OBOD: BERLIN-CONSULT IS MAJOR WEST BERLIN GENERAL CONTRACTOR SPECIALIZING IN TURN-KEY PROJECTS EASTERN EUROPE AND NEAR EAST. FIRM FIFTY PERCENT OWNED BY WEST BERLIN GOVERNMENT. BERLIN-CONSULT HAS INCORPORATED SUBSTANTIAL QUANTITIES AMERICAN EQUIPMENT IN SUCH PROJECTS AS TURN-KEY MEAT PROCESSING PLANT AT EBERSWALDE, GDR AND OTHERS. FIRM HAS PRELIMINARY AGREEMENT WITH USSR TO CONSTRUCT NEW MOSCOW AIR TERMINAL; DESIRES USE AMERICAN-MADE PASSENGER LOADING UNITS. FIRM LIKEWISE KEENLY INTERESTED IN RECEIVING NAMES AND ADDRESSES OF MAJOR AMERICAN COMPANIES INTERESTED IN COOPERATION IN TURN-KEY PROJECTS IN EE AND NEA CONTRIES. GEORGE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, BUSINESS FIRMS, PROGRAMS (PROJECTS), CONTRACTS, AIRPORTS
Control Number: n/a
Copy: SINGLE
Sent Date: 25-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977USBERL00575
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770066-0777
Format: TEL
From: USBERLIN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t1977026/aaaaafya.tel
Line Count: 74
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 609bacc9-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 USBERLIN 388, 76 USBERLIN 2212, 76 USBERLIN 2213
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 04-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3371463
Secure: OPEN
Status: NATIVE
Subject: MAJOR EXPORT OPPORTUNITY: BC - BERLIN-CONSULT DESORES QUOTATIONS FOR PASSENGER LOADING UNITS FOR MOSCOW AIR TERMINAL
TAGS: BENC, BEXP, EALR, EAIR, ECRE, EEWT, GE, UR, WB, US
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Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/609bacc9-c288-dd11-92da-001cc4696bcc
Review Markings:
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